ETF FACTS
Guardian Canadian Focused Equity Fund – ETF Units (GCFE)
October 24, 2023

This document contains key information you should know about the ETF Units of Guardian Canadian Focused Equity Fund (ETF). You can find more details about this ETF in its simplified prospectus. Ask your representative for a copy, contact Guardian Capital LP at 1 (866) 383-6546 or insights@guardiancapital.com or visit www.guardiancapital.com/investmentsolutions.

Before you invest, consider how the ETF would work with your other investments and your tolerance for risk.

QUICK FACTS

Date ETF started: October 24, 2023
Total value on September 29, 2023: $44,193,695
Management expense ratio (MER): Not available as this series is new

Fund manager: Guardian Capital LP
Portfolio manager: Guardian Capital LP
Distributions: Income and capital gains – Annually (December)

TRADING INFORMATION (12 MONTHS ENDING SEPTEMBER 29, 2023)

Ticker symbol: GCFE
Exchange: Toronto Stock Exchange (TSX)
Currency: CAD
Average daily volume: Not available as this series is new
Number of days traded: Not available as this series is new

PRICING INFORMATION (12 MONTHS ENDING SEPTEMBER 29, 2023)

Market price: Not available as this series is new
Net asset value: Not available as this series is new
Average bid-ask spread: Not available as this series is new

WHAT DOES THE ETF INVEST IN?

The primary objective of the ETF is the achievement of long-term growth of capital, primarily through the investment in a concentrated portfolio of common shares or other equity-related investments issued by Canadian companies. The ETF may invest up to 15% of its market value in individual foreign equities that have either significant business operations in Canada or are listed on the TSX.

The charts below give a snapshot of the ETF’s investments on September 29, 2023. The ETF’s investments will change.

Top 10 investments (as at September 29, 2023)

<table>
<thead>
<tr>
<th>% of ETF’s Net Asset Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Suncor Energy Inc.</td>
</tr>
<tr>
<td>2. Canadian Natural Resources Limited</td>
</tr>
<tr>
<td>3. Open Text Corporation</td>
</tr>
<tr>
<td>4. Brookfield Corporation</td>
</tr>
<tr>
<td>5. Spin Master Corporation</td>
</tr>
<tr>
<td>6. Fairfax Financial Holdings Limited</td>
</tr>
<tr>
<td>7. SNC-Lavalin Group Inc.</td>
</tr>
<tr>
<td>8. CCL Industries Inc., Class 'B'</td>
</tr>
<tr>
<td>9. Gildan Activewear Inc.</td>
</tr>
<tr>
<td>10. Maple Leaf Foods Inc.</td>
</tr>
</tbody>
</table>

Total percentage of top 10 investments: 57.8%
Total number of investments: 21

Investment mix (as at September 29, 2023)

- Financials 24.9%
- Consumer Discretionary 14.1%
- Energy 13.2%
- Industrials 13.0%
- Materials 12.5%
- Information Technology 11.2%
- Consumer Staples 9.4%
- Short-Term Securities 1.1%
- Other Net Assets 0.6%
HOW RISKY IS IT?

The value of the ETF can go down as well as up. You could lose money.

One way to gauge risk is to look at how much an ETF’s returns change over time. This is called “volatility”.

In general, ETFs with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. ETFs with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.

RISK RATING

Guardian Capital LP has rated the volatility of this ETF as medium.

The rating is based on how much the ETF’s returns have changed from year to year. It doesn’t tell you how volatile the ETF will be in the future. The rating can change over time. An ETF with a low risk rating can still lose money.

<table>
<thead>
<tr>
<th>Low</th>
<th>Low to Medium</th>
<th>Medium</th>
<th>Medium to High</th>
<th>High</th>
</tr>
</thead>
</table>

For more information about the risk rating and specific risks that can affect the ETF’s returns, see the “What are the risks of investing in the Fund” section of the ETF’s simplified prospectus.

NO GUARANTEES

ETFs do not have any guarantees. You may not get back the amount of money you invest.

HOW HAS THE ETF PERFORMED?

This section tells you how the ETF Units of the ETF have performed, with returns calculated using the ETF’s net asset value (NAV). However, this information is not available because this series is new.

Year-by-year returns

This section tells you how the ETF Units of the ETF have performed in past calendar years. However, this information is not available because this series is new.

Best and worst 3-month returns

This section shows the best and worst returns for the ETF Units of the ETF in a 3-month period. However, this information is not available because this series is new.

Average return

This section shows the value and annual compounded rate of return of a hypothetical $1,000 investment in ETF Units of the ETF. However, this information is not available because this series is new.
TRADING ETFs
ETFs hold a basket of investments, like mutual funds, but trade on exchanges like stocks. Here are a few things to keep in mind when trading ETFs.

Pricing
ETFs have two sets of prices: market price and net asset value (NAV).

**Market price**
- ETFs are bought and sold on exchanges at the market price. The market price can change throughout the trading day. Factors like supply, demand, and changes in the value of an ETF's investments can affect the market price.
- You can get price quotes any time during the trading day. Quotes have two parts: bid and ask.
- The bid is the highest price a buyer is willing to pay if you want to sell your ETF units. The ask is the lowest price a seller is willing to accept if you want to buy ETF units. The difference between the two is called the "bid-ask spread".
- In general, a smaller bid-ask spread means the ETF is more liquid. That means you are more likely to get the price you expect.

**Net Asset Value**
- Like mutual funds, ETFs have a NAV. It is calculated after the close of each trading day and reflects the value of an ETF's investments at that point in time.
- NAV is used to calculate financial information for reporting purposes – like the returns shown in this document.

Orders
There are two main options for placing trades: market orders and limit orders. A market order lets you buy or sell units at the current market price. A limit order lets you set the price at which you are willing to buy or sell units.

Timing
In general, market prices of ETFs can be more volatile around the start and end of the trading day. Consider using a limit order or placing a trade at another time during the day.

WHO IS THIS ETF FOR?
**Investors who:**
- are looking for Canadian equity exposure for their portfolio;
- are comfortable with medium investment risk; and
- plan to hold this investment for the medium to long term.

A WORD ABOUT TAX
In general, you will have to pay income tax on any money you make on an ETF. How much you pay depends on the tax laws where you live and whether or not you hold the ETF in a registered plan, such as a Registered Retirement Savings Plan or a Tax-Free Savings Account.

Keep in mind that if you hold your ETF in a non-registered account, distributions from the ETF are included in your taxable income, whether you get them in cash or have them reinvested.
HOW MUCH DOES IT COST?

This section shows the fees and expenses you could pay to buy, own and sell ETF Units of the ETF.

Fees and expenses – including any trailing commissions – can vary among ETFs. Higher commissions can influence representatives to recommend one investment over another. Ask about other ETFs and investments that may be suitable for you at a lower cost.

1. Brokerage commissions

You may have to pay a commission every time you buy and sell ETF Units of the ETF. Commissions may vary by brokerage firm. Some brokerage firms may offer commission-free ETFs or require a minimum purchase amount.

2. ETF expenses

You don't pay these expenses directly. They affect you because they reduce the ETF’s returns.

The ETF’s expenses are made up of the management fee, administration fee, operating expenses and trading costs. The ETF’s annual management fee is 0.50% of the series’ value and the annual administration fee is 0.18% of the series’ value. As this series is new, operating expenses and trading costs are not yet available.

Trailing commission

The trailing commission is an ongoing commission. It is paid for as long as you own the ETF. It is for the services and advice that your representative and their firm provide to you.

This ETF doesn’t have a trailing commission.

WHAT IF I CHANGE MY MIND?

Under securities laws in some provinces and territories, you have the right to cancel your purchase within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase or, in some jurisdictions, claim damages, if the simplified prospectus, ETF Facts or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory or ask a lawyer.

FOR MORE INFORMATION

Contact Guardian Capital LP or your representative for a copy of the ETF’s simplified prospectus and other disclosure documents. These documents and the ETF Facts make up the ETF’s legal documents.

Guardian Capital LP
Commerce Court West,
Suite 2700 P.O. Box 201,
Toronto, Ontario M5L 1E8
Website: www.guardiancapital.com/investmentsolutions
Email: insights@guardiancapital.com
Toll Free: 1 (866) 383-6546

All trademarks, registered and unregistered, are owned by Guardian Capital Group Limited and are used under licence.